

## Summary of 2nd Quarter Report for Fiscal Year 2015 (April 1, 2015 through September 30, 2015)

Qualification: This is directly translated into English for the convenience of readers, and all financial results conform with the accounting principles generally accepted in Japan.

Company: **Nippon Suisan Kaisha, Ltd.** Listed on Tokyo Stock Exchange with the register code 1332<http://www.nissui.co.jp/english/index.html>**1. Consolidated Financial Data of 2nd quarter of FY2015****(1) Consolidated Financial Results (For the six months ended September 30)**

(Amounts less than one million yen are omitted)

	Net sales		Operating income		Ordinary income		Profit attributable to owners of parent	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
<b>2nd quarter of FY2015</b>	<b>321,521</b>	<b>6.4</b>	<b>9,590</b>	<b>(6.4)</b>	<b>10,932</b>	<b>(5.1)</b>	<b>6,797</b>	<b>15.2</b>
2nd quarter of FY2014	302,268	3.7	10,250	93.2	11,514	99.4	5,899	85.3

(Note): Each percentage figure shows changes from the previous year.

Comprehensive income of 2nd quarter of FY2015 716 Million yen (91.3%) 2nd quarter of FY2014 8,248 Million yen (10.3%)

	Net income per share	Diluted income per share
	Yen	Yen
<b>2nd quarter of FY2015</b>	<b>24.60</b>	-
2nd quarter of FY2014	21.35	-

**(2) Consolidated Financial Position**

	Total assets	Net assets	Equity ratio
	Million yen	Million yen	%
<b>2nd quarter of FY2015</b>	<b>463,011</b>	<b>104,693</b>	<b>18.6</b>
FY2014	459,293	104,225	18.6

(Note): Total shareholders' equity 2nd Quarter of FY2015 86,145 Million yen FY2014 85,283 Million yen

**2. Dividend**

	Dividend per share				
	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Fiscal Year
FY2014	Yen -	Yen 0.00	Yen -	Yen 3.00	Yen 3.00
<b>FY2015</b>	-	<b>2.00</b>	-	-	-
FY2015 (forecast)	-	-	-	2.00	4.00

(Note) Revision to dividend forecast during the current quarter: None

**3. Consolidated Forecast for FY2015 (April 1, 2015 through March 31, 2016)**

	Net sales		Operating income		Ordinary income		Profit attributable to owners of parent		Net income per share
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen
<b>FY2015</b>	<b>636,000</b>	<b>(0.4)</b>	<b>17,000</b>	<b>(6.1)</b>	<b>18,500</b>	<b>(13.5)</b>	<b>10,500</b>	<b>2.2</b>	<b>38.01</b>

(Note) Revision during the current quarter to the consolidated forecast for FY2015: None

**4. Others**

- 1) Changes in scope of consolidation due to transfer of significant subsidiaries during the term: None  
 2) Adoption of accounting treatment unique to the preparation of quarterly consolidated financial statement: None  
 3) Changes in accounting policy, Changes in accounting estimate, and restatement:

- ① Changes in accounting policy associated with the revision of the accounting standard, etc.: Yes  
 ② Changes in accounting policy other than those stated above: None  
 ③ Changes in accounting estimate: None  
 ④ Restatement: None

(Note) Please refer to "2. Matters regarding summary information (Notes)

## 4) Number of issued shares (Common stock)

- ① Number of issued shares at the end of the term (Including treasury stock)   
 ② Number of treasury stock at the end of the term   
 ③ Average number of shares during the term (For the current consolidated 2nd quarter)

2Q of FY2015	277,210,277	FY2014	277,210,277
2Q of FY2015	938,690	FY2014	934,853
2Q of FY2015	276,273,556	2Q of FY2014	276,279,815

## \*Indication of implementation status of quarterly review procedures

This report is exempt from the quarterly review procedures based on the Financial Instruments and Exchange Act.

Quarterly review procedures based on the Financial Instruments and Exchange Act have not been completed at the time of disclosure of this report.

## \*Explanation on the proper use of the forecasts, and other noteworthy items

The performance forecasts contained in this report are based on information available at the present time and certain premises thought to be reasonable. Accordingly, the final results may change substantially due to various factors. For conditions from which the premises for the forecasts were derived and the other noteworthy items relating to the use of the forecasts, please refer to (3) "Qualitative information on the consolidated forecasts" of page

\* Supplemental documentation for the 2nd quarter was disclosed on the TD-net (Timely Disclosure network) on the same day.

# 1. Qualitative information for the second quarter report for the current fiscal year

## (1) Explanation on consolidated financial results

During the first six months of the current fiscal year, the Japanese economy continued on a modest recovery trend, as corporate earnings continued to improve while signs of improvement in the employment situation and underlying strength in consumer spending were also seen.

In terms of the global economy during the period subject to consolidated accounting from January to June, the U.S. showed a recovery in private sector capital expenditures, as well as continuing improvement in the employment and consumer spending. Meanwhile, despite the moderate recovery of the European economy, uncertainty for the future continued, as the Chinese economy had been slowing down at a moderate pace in Asia.

The Company and its corporate group encountered a harsh business environment in the Marine Products business due to the sharp fall in sales prices in the South American salmon/trout aquaculture business. In the Food Products business, despite the rising import costs of raw ingredients and processed products due to the continuing weakening of the yen, performance generally remained strong in Japan and overseas thanks to price revisions and efforts to cut back costs.

Under these circumstances, as consolidated results for the first six months of the current fiscal year under review, we recorded sales of 321,521 million yen, up 19,253 million yen year-on-year; operating income of 9,590 million yen: down 659 million yen year-on-year; ordinary income of 10,932 million yen, down 582 million yen year-on-year; and profit attributable to owners of the parent of 6,797 million yen, up 898 million yen year-on-year.

The summary by segments are as follows;

(Unit : million yen)

	Net Sales	Increase/Decrease (Y-on-Y)	Y-on-Y	Operating Income	Increase/Decrease (Y-on-Y)	Y-on-Y
Marine Products	133,751	3,486	102.7%	1,010	(3,001)	25.2%
Food Products	157,165	12,724	108.8%	6,293	2,505	166.1%
Fine Chemicals	12,705	(148)	98.8%	2,230	(424)	84.0%
Logistics	7,554	390	105.5%	915	59	107.0%
Others	10,344	2,800	137.1%	411	39	110.5%
Common Costs	-	-	-	(1,270)	162	88.7%
Total	321,521	19,253	106.4%	9,590	(659)	93.6%

Note: Operating income of the Marine Products business includes the 1,072 million yen (decrease of 2,499 million yen year-on-year) in loss on valuation of fish in the aquaculture pond of the South American salmon/trout aquaculture business.

### (1) Marine Products Business

The Marine Products segment is engaged in the fishery, aquaculture, and seafood processing and trading businesses.

<Overview of the second quarter of the consolidated fiscal year under review>

In the Marine Products business, sales in the amount of 133,751 million yen (up 3,486 million yen year-on-year) and operating income of 1,010 million yen (down 3,001 million yen year-on-year) were recorded.

Fishery Business: Both revenue and income decreased year-on-year.

[Japan]

- While fuel costs decreased due to the fall in crude oil prices, overall sales prices declined due to the rise of the percentage of small fish such as mackerel and sardines.

[South America]

- Catch of hoki and Southernblue whiting decreased and sales volume declined.

Aquaculture Business: Revenues increased but income decreased year-on-year.

[Japan]

- While the sales volume of Wakaburi (Note 1) increased significantly, production costs increased due to the surge in feed prices.
- In the tuna business, sales prices remained high despite the decrease in sales volume.

[South America]

- In the salmon/trout business, loss in the end of this term on the valuation of fish in the aquaculture pond increased due to the surge in feed prices, the impact of fish diseases and the plunge in sales prices.

Seafood Processing and Trading Business: Both revenue and income increased year on year.

[Japan]

- The sales prices of salmon/trout bottomed out, while the sales prices of fish paste (surimi) and fish meal rose.

[North America]

- The sales prices of fish paste (surimi) rose in addition to the increase in production volume.

[Europe]

- While sales increased, purchase prices rose due to the effects of the weakening euro.

## (2) Food Products Business

The Food Products segment is engaged in the food processing and chilled foods businesses.

<Overview of the second quarter of the consolidated fiscal year under review>

In the Foods Products business, sales in the amount of 157,165 million yen (up 12,724 million yen year-on-year) and operating income of 6,293 million yen (up 2,505 million yen year-on-year) were recorded.

Processed Foods Business: Both revenue and income increased year on year

[Japan]

- Despite the rising import costs of raw ingredients and processed products due to the continuing weakening of the yen, sales of frozen prepared foods for household and for food services were strong due to price revisions and efforts to cut back costs.

[North America]

- In North America, profitability of companies involved in frozen prepared foods for household use improved as a result of efforts such as the consolidation of plants while companies involved in frozen prepared foods for food service performed strongly as a result of strong sales to the major restaurant chains, in addition to the fall in the prices of raw materials, namely shrimp.

[Europe]

- New production lines were added and the sales volume of high-priced chilled foods increased.

Chilled Foods Business: Both revenue and income increased year-on-year.

[Japan]

- Sales of chilled boxed lunches (bento), salads and other products to convenience stores grew, while productivity also improved.

## (3) Fine Chemicals Business

The Fine Chemicals segment is engaged in the manufacture and sale of pharmaceutical raw materials, functional raw materials (Note 2), functional foods (Note 3), pharmaceuticals and diagnostic medicines.

<Overview of the second quarter of the consolidated fiscal year under review>

The Fine Chemicals business posted sales in the amount of 12,705 million yen (down 148 million yen year-on-year) and operating income of 2,230 million yen (down 424 million yen year-on-year).

[Pharmaceutical Raw Materials, Functional Raw Materials and Functional Foods]

- Sales volume of pharmaceutical raw materials fell due to the measures to promotion of generic drugs.

[Clinical Diagnostic Medicines, Industrial Reagents, Pharmaceuticals and Cosmetics]

- Sales of clinical diagnostic medicines and industrial reagents were strong.

## (4) General Distribution Business

The General Distribution segment is engaged in the cold storage, transportation and customs clearing businesses.

<Overview of the second quarter of the consolidated fiscal year under review>

In the General Distribution business, sales in the amount of 7,554million yen (up 390 million yen year-on-year) and operating income of 915 million yen (up 59 million yen year-on-year) were recorded.

- Although the volume of transported cargo decreased in the transportation business, revenue from storage fees increased in the cold storage business.

(Note 1): Wakaburi is an aquaculture yellowtail brand that spawns early, allowing fish to be shipped six months sooner than in an ordinary aquaculture cycle. Fish are shipped in spring and summer as they reach the height of their season.

(Note 2) Functional raw materials consist mainly of EPA, DHA, glucosamine, cholesterol, and orange roughy oil, which are used primarily as ingredients in foods and cosmetics.

(Note 3) Functional foods consist mainly of food for specified health uses such as IMARK and IMARK S, and supplements such as EPA, DHA and glucosamine.

## **(2) Explanation on consolidated financial position**

State of assets, liabilities and net assets

### **Assets**

Current assets increased by 1.4% compared to the end of the previous consolidated fiscal year to 235,061 million yen, mainly as a result of an increase in notes and accounts receivable-trade by 2,472 million yen, as well as an increase in merchandise and finished goods by 4,051 million yen.

Noncurrent assets increased by 0.2% compared to the end of the previous consolidated fiscal year to 227,949 million yen, mainly as a result of an increase in property, plant and equipment by 2,765 million yen, as well as a decrease in investment securities by 2,459 million yen.

As a result, total assets increased by 0.8% compared to the end of the previous consolidated fiscal year to 463,011 million yen.

### **Liabilities**

Current liabilities increased by 1.9% compared to the end of the previous consolidated fiscal year to 216,323 million yen, mainly as a result of an increase in notes and accounts payable-trade by 4,863 million yen.

Non-current liabilities decreased by 0.5% compared to the end of the previous consolidated fiscal year to 141,994 million yen, mainly as a result of a decrease in deferred tax liabilities by 905 million yen.

As a result, total liabilities increased by 0.9% compared to the end of the previous consolidated fiscal year to 358,318 million yen.

### **Net assets**

Total net assets increased by 467 million yen compared to the end of the previous consolidated fiscal year to 104,693 million yen. This was due mainly to reporting a profit attributable to owners of the parent of 6,797 million yen, as well as a decrease in valuation difference on available-for-sale securities of 2,332 million yen.

## **(3) Qualitative information on consolidated forecasts**

The consolidated financial forecasts for the second quarter of the fiscal year turned out to be different from the actual results. For details, please refer to the “Announcement of Discrepancy between Q2 Financial Forecasts and Actual Results” published on November 5, 2015. As for the “Full-year financial forecasts,” no changes have been made at this point to the full-year financial forecasts for the fiscal year ending March 2016, which were released previously. If the need to revise the financial forecasts arises depending on the earnings trends in the days ahead, the Company will promptly publish the revised forecasts.

## **2. Matters regarding summary information (Notes)**

Changes in accounting principles, accounting estimates and retrospective restatement for consolidated financial statements

(Application of the Accounting Standard for Retirement Benefits, etc.)

Effective from the 1st quarter of the current fiscal year under review, the Company has adopted the “Accounting Standard for Business Combinations” (ASBJ Statement No. 21, September 13, 2013, hereinafter referred to as the “Business Combinations Accounting Standards”), the “Accounting Standard for Consolidated Financial Statements” (ASBJ Statement No. 22, September 13, 2013, hereinafter referred to as the “Consolidated Financial Statements Accounting Standard”), and the “Accounting Standard for Business Divestitures” (ASBJ Statement No. 7, September 13, 2013, hereinafter referred to as the “Business Divestitures Accounting Standard”). Accordingly, for subsidiaries the Company continues to control, differences arising due to changes in the equity

portion are reported as capital surplus and costs associated with the acquisition of shares are reported as expenses in the consolidated fiscal year in which they are incurred. Additionally, for business combinations that are implemented after the beginning of the 1st quarter of the current fiscal year, the allocation of the cost of acquisitions, as determined after review of provisional accounting treatment, is reflected in the quarterly consolidated financial statements for the quarter in which the business combination took place. Furthermore, the Company has changed the method of presenting quarterly net income and changed minority interests in income to Regarding the application of the Business Combinations Accounting Standards, the Company has applied the provisional accounting treatment contained in Business Combination Accounting Standard 58-2 (4), Consolidated Financial Statements Accounting Standard 44-5 (4), and Business Divestitures Accounting Standard 57-4 (4) and will continue to apply these standards from the beginning of the 1st quarter of the current fiscal year under review The impact of the above changes on retained earnings as of the beginning of the 2nd quarter of the current fiscal year under review and the impact on the profit or loss for the first three months of the current fiscal year are minimal.

### 3. 2nd Quarter Consolidated Financial Statements

#### (1) Consolidated Balance Sheet

Million yen

	FY2014 As of Mar. 31, 2015	2nd Quarter of FY2015 As of Sep. 30, 2015
Assets		
Current assets		
Cash and deposits	10,455	<b>7,268</b>
Notes and accounts receivable-trade	73,192	<b>75,664</b>
Merchandise and finished goods	59,815	<b>63,867</b>
Work in process	22,589	<b>23,619</b>
Raw materials and supplies	30,795	<b>29,702</b>
Other	35,376	<b>35,336</b>
Allowance for doubtful accounts	(502)	<b>(398)</b>
Total current assets	231,722	<b>235,061</b>
Non-current assets		
Property, plant and equipment		
Buildings and structures, net	48,084	<b>49,329</b>
Other, net	65,582	<b>67,102</b>
Total property, plant and equipment	113,667	<b>116,432</b>
Intangible assets		
Goodwill	2,144	<b>1,893</b>
Other	12,084	<b>11,833</b>
Total intangible assets	14,229	<b>13,727</b>
Investments and other assets		
Investment securities	87,646	<b>85,187</b>
Other	17,745	<b>18,192</b>
Allowance for doubtful accounts	(5,717)	<b>(5,589)</b>
Total investments and other assets	99,674	<b>97,790</b>
Total Non-current assets	227,571	<b>227,949</b>
Total assets	459,293	<b>463,011</b>

## Consolidated Balance Sheet

Million yen

	FY2014 As of Mar. 31, 2015	2nd Quarter of FY2015 As of Sep. 30, 2015
<b>Liabilities</b>		
<b>Current liabilities</b>		
Notes and accounts payable-trade	33,234	<b>38,097</b>
Short-term loans payable	139,941	<b>139,942</b>
Income taxes payable	2,230	<b>3,422</b>
Accrued expenses	21,559	<b>21,203</b>
Provision	3,002	<b>2,949</b>
Other	12,359	<b>10,708</b>
Total current liabilities	212,327	<b>216,323</b>
<b>Non-current liabilities</b>		
Long-term loans payable	114,399	<b>114,258</b>
Provision	237	<b>107</b>
Net defined benefit liability	17,746	<b>18,415</b>
Other	10,358	<b>9,213</b>
Total Non-current liabilities	142,740	<b>141,994</b>
<b>Total liabilities</b>	355,068	<b>358,318</b>
<b>Net assets</b>		
<b>Shareholders' equity</b>		
Capital stock	23,729	<b>23,729</b>
Capital surplus	13,758	<b>13,758</b>
Retained earnings	28,081	<b>34,874</b>
Treasury shares	(260)	<b>(261)</b>
Total shareholders' equity	65,309	<b>72,100</b>
<b>Accumulated other comprehensive income</b>		
Valuation difference on available-for-sale securities	13,426	<b>11,094</b>
Deferred gains or losses on hedges	596	<b>(222)</b>
Foreign currency translation adjustment	8,119	<b>5,886</b>
Remeasurements of defined benefit plans	(2,168)	<b>(2,712)</b>
Total accumulated other comprehensive income	19,974	<b>14,045</b>
<b>Non-controlling interests</b>	18,941	<b>18,547</b>
<b>Total net assets</b>	104,225	<b>104,693</b>
<b>Total liabilities and net assets</b>	459,293	<b>463,011</b>

**(2) Consolidated Income Statements**

Million yen

	2nd quarter of FY2014 (Six months ended September 30, 2014)	2nd Quarter of FY2015 (Six months ended September 30, 2015)
Net sales	302,268	<b>321,521</b>
Cost of sales	237,446	<b>254,515</b>
Gross profit	64,821	<b>67,006</b>
Selling, general and administrative expenses	54,570	<b>57,415</b>
Operating income	10,250	<b>9,590</b>
Non-operating income		
Interest income	180	<b>168</b>
Dividend income	601	<b>505</b>
Foreign exchange gains	524	<b>1</b>
Gain on sales of investment securities	874	<b>963</b>
Share of profit of entities accounted for using equity method	601	<b>931</b>
Subsidy income	40	<b>519</b>
Miscellaneous income	158	<b>161</b>
Total non-operating income	2,979	<b>3,252</b>
Non-operating expenses		
Interest expenses	1,479	1,360
Miscellaneous expenses	236	550
Total non-operating expenses	1,715	1,910
Ordinary income	11,514	10,932
Extraordinary income		
Gain on sales of noncurrent assets	345	<b>10</b>
Gain on sales of investment securities	14	<b>1,454</b>
Gain on sales of shares of subsidiaries and affiliates	—	<b>17</b>
Total extraordinary income	359	<b>1,483</b>
Extraordinary loss		
Loss on disposal of noncurrent assets	152	<b>136</b>
Impairment loss	—	<b>321</b>
Loss on sales of investment securities	4	—
Loss on valuation of investment securities	46	<b>78</b>
Loss on sales of shares of subsidiaries and affiliates	—	<b>9</b>
Special retirement expenses	170	<b>49</b>
Loss on disaster	854	—
Total extraordinary losses	1,229	<b>595</b>
Income before income taxes	10,644	<b>11,819</b>
Income taxes-current	2,714	<b>3,364</b>
Income taxes-deferred	1,460	<b>1,006</b>
Total income taxes	4,174	<b>4,371</b>
Profit	6,470	<b>7,447</b>
Profit attributable to non-controlling interests	571	<b>650</b>
Profit attributable to owners of parent	5,899	<b>6,797</b>



## Consolidated Statements of comprehensive income

Million yen

	2nd quarter of FY2014 (Six months ended September 30, 2014)	2nd Quarter of FY2015 (Six months ended September 30, 2015)
Profit	6,470	<b>7,447</b>
Other comprehensive income		
Valuation difference on available-for-sale securities	1,611	<b>(3,150)</b>
Deferred gains or losses on hedges	233	<b>(238)</b>
Foreign currency translation adjustment	(1,210)	<b>(590)</b>
Remeasurements of defined benefit plans, net of tax	223	<b>(538)</b>
Share of other comprehensive income of entities accounted for using equity method	920	<b>(2,212)</b>
Total other comprehensive income	1,778	<b>(6,731)</b>
Comprehensive Income	8,248	<b>716</b>
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	7,756	<b>868</b>
Comprehensive income attributable to non-controlling interests	492	<b>(152)</b>

### (3) Notice concerning the consolidated financial statements

(Notes on premise of existing companies)

Not applicable.

(Notes Regarding Significant Changes in the Amount of Shareholder's Equity)

Not applicable.

(Segment Information, etc.)

#### 1. 2nd Quarter of the last Fiscal Year(Apr 1, 2014 - Sep. 30, 2014)

##### 1. Information of net sales and profit (loss) by reportable segment

(Unit : Million yen)

	Information by business segments					Other (Note 1)	Total	Adjustment (Note 2)	Consolidated (Note 3)
	Marine Products	Food Products	Fine Chemicals	General distribution	Total				
<b>Sales</b>									
(1) Sales to third parties	130,264	144,441	12,854	7,163	294,723	7,544	302,268	-	302,268
(2) Inter-segment sales and transfers	5,606	381	133	3,428	9,549	1,076	10,625	(10,625)	-
Total	135,870	144,822	12,987	10,592	304,273	8,620	312,894	(10,625)	302,268
Segment income	4,012	3,787	2,654	855	11,310	372	11,682	(1,432)	10,250

(Note)

1. The "Other" segment includes the building/repair of ships, engineering and other businesses that are not included in the business segments.

2. The (1,432) million yen segment income adjustment comprise 38 million yen in inter-segment transactions and (1,471) million yen in corporate expenses not allocated to the segments. Corporate expenses comprise mainly selling, general and administrative expenses not allocated to the segments.

3. Segment income is adjusted to reflect operating income as recorded in the quarterly consolidated statement of income.

##### 2. Information regarding impairment loss on noncurrent assets and goodwill by reportable segment

(Significant impairment loss on noncurrent assets)

Not applicable.

(Significant changes in the amount of goodwill)

Not applicable.

(Significant gain on negative goodwill)

Not applicable.

#### 2. 2nd quarter of the current Fiscal Year (Apr. 1, 2015 - Sep. 30, 2015)

##### 1. Information regarding sales and income or loss by reportable segments

(Unit : Million yen)

	Information by business segments					Other (Note 1)	Total	Adjustment (Note 2)	Consolidated (Note 3)
	Marine Products	Food Products	Fine Chemicals	General distribution	Total				
<b>Sales</b>									
(1) Sales to third parties	133,751	157,165	12,705	7,554	311,177	10,344	321,521	-	321,521
(2) Inter-segment sales and transfer	7,286	1,518	221	3,485	12,511	969	13,480	(13,480)	-
Total	141,037	158,683	12,926	11,040	323,688	11,314	335,002	(13,480)	321,521
Segment income (loss)	1,010	6,293	2,230	915	10,449	411	10,860	(1,270)	9,590

(Note)

1. The "Other" segment includes the building/repair of ships, engineering and other businesses that are not included in the business segments.

2. The (1,270) million yen segment income adjustment comprise 43 million yen in inter-segment transactions and (1,313) million yen in corporate expenses not allocated to the segments. Corporate expenses comprise mainly selling, general and administrative expenses not allocated to the segments.

3. Segment income is adjusted to reflect operating income as recorded in the quarterly consolidated statement of income.

##### 2. Information regarding impairment loss on noncurrent assets and goodwill by reportable segment

(Significant impairment loss on noncurrent assets)

Impairment loss on noncurrent assets was reported on company-wide assets which is allocated to Food Product segment and the one not allocated to the reportable segments. In the second quarter of the fiscal year under review, the amount of said impairment loss was 321 million yen.

(Significant changes in the amount of goodwill)

Not applicable.

(Significant gain on negative goodwill)

Not applicable.