

Consolidated Financial Results for the Fiscal Year Ended March 31, 2024 (Under Japanese GAAP)
 Qualification: This is directly translated into English for readers' convenience, and all financial results conform with the accounting principles generally accepted in Japan.

Company: Nissui Corporation

Listed on Tokyo Stock Exchange with the register code 1332
<https://www.nissui.co.jp/english/index.html>

(Yen amounts are rounded down to millions, unless otherwise noted.)

1. Consolidated financial results for the fiscal year ended March 31, 2024 (from April 1, 2023 to March 31, 2024)

(1) Consolidated Financial Results

(Percentages indicate year-on-year changes.)

	Net Sales		Operating Profit		Ordinary Profit		Profit attributable to owners of parent	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
FY2023	831,375	8.2	29,663	21.1	31,963	15.1	23,850	12.3
FY2022	768,181	10.7	24,488	(9.6)	27,776	(14.2)	21,233	22.9

(Note) Comprehensive income:

For the fiscal year ended March 31, 2024: 39,774 million yen (22.1%)

For the fiscal year ended March 31, 2023: 32,564 million yen (27.9%)

	Earnings per share	Diluted income per share	Profit attributable to owners of parents/Total Shareholders equity	Ordinary Profit / Total Assets	Operating Profit/Net Sales
	Yen	Yen	%	%	%
FY2023	76.67	-	10.2	5.5	3.6
FY2022	68.22	-	10.4	5.3	3.2

Reference : Share of profit of entities accounted for using equity method:

For the fiscal year ended March 31, 2024: 2,123 million yen

For the fiscal year ended March 31, 2023: 2,401 million yen

(2) Consolidated Financial Position

	Total assets	Net assets	Equity ratio	Net assets per share
	Million yen	Million yen	%	yen
As of March 31, 2024	606,384	257,304	41.1	801.70
As of March 31, 2023	549,013	220,635	39.5	696.72

Reference : Total shareholders' equity

As of March 31, 2024: 249,193 million yen

As of March 31, 2023: 216,843 million yen

(3) Consolidated Cash-Flow

	Net cash provided by (used in) operating activities	Net cash provided by (used in) investing activities	Net cash provided by (used in) financing activities	Cash and cash equivalent at end of fiscal year
	Million yen	Million yen	Million yen	Million yen
FY2023	54,486	(37,722)	(12,393)	19,533
FY2022	3,396	(22,571)	17,413	14,245

2. Dividend

	Dividend per share					Total dividend	Payout ratio (Consolidated)	Dividend/Net assets
	1Q	2Q	3Q	Final	Annual			
	Yen	Yen	Yen	Yen	Yen	Million yen	%	%
FY2022	-	8.00	-	10.00	18.00	5,608	26.4	2.8
FY2023	-	10.00	-	14.00	24.00	7,478	31.3	3.2
FY2024(Forecast)	-	12.00	-	12.00	24.00		31.1	

3. Forecast for the Year ending March 31, 2025, Consolidated

	Net Sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Earnings per share
	Millioin yen	%	Millioin yen	%	Millioin yen	%	Millioin yen	%	Yen
FY2024	875,000	5.2	32,500	9.6	35,000	9.5	24,000	0.6	77.21

* Notes

- 1) Changes in the scope of consolidation due to the transfer of significant subsidiaries during the term:
(Changes in specified subsidiaries resulting in changes in the scope of consolidation) : None
- 2) Changes in accounting policy, Changes in accounting estimate, and restatement:
 - i. Changes in accounting policy associated with the revision of the accounting standard, etc.: None
 - ii. Changes in accounting policy other than those stated above: None
 - iii. Changes in accounting estimate: None
 - iv. Restatement: None

3) Number of issued shares (Common stock)

i. Number of issued shares at the end of the term (Including treasury stock)	FY2023	312,430,277	FY2022	312,430,277
ii. Number of treasury stock at the end of the term	FY2023	1,600,726	FY2022	1,196,828
iii. Average number of shares during the term (For the current consolidated fiscal year)	FY2023	311,089,562	FY2022	311,235,166

(Note) Nissui has introduced the “Board Benefit Trust (BBT)” as its performance-linked and share-based compensation plan since FY2018, and its own shares remaining in the Trust is included as treasury shares. The number of treasury stock at the end of the term is 623,600 and the average number of shares during the term is 365,654.

(Reference) Summary of Non-consolidated financial statements

1. Non-consolidated Financial Data for Fiscal Year ended March 31, 2024

(1) Non-consolidated Financial Results

(Each percentage figure shows changes from the previous year.)

	Net Sales		Operating Profit		Ordinary Profit		Profit attributable to owners of parent	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
FY2023	340,108	4.4	5,346	-	14,198	66.0	13,695	(54.1)
FY2022	325,697	9.8	(109)	-	8,552	(40.6)	29,823	316.2

	Earnings per share	Diluted income per share
	Yen	Yen
FY2023	44.01	-
FY2022	95.78	-

(2) Non-consolidated Financial Position

	Total assets	Net assets	Equity ratio	Net assets per share
	Million yen	Million yen	%	yen
As of March 31, 2024	373,392	138,485	37.1	445.35
As of March 31, 2023	349,762	127,834	36.5	410.56

Reference: Total shareholders' equity

As of March 31, 2024: 138,485 Million yen

As of March 31, 2023: 127,834 Million yen

* The summary of financial results is not subject to audits.

* Explanation on the proper use of the forecasts and other noteworthy items

This report's performance forecasts in this report are based on information available at present and certain premises thought to be reasonable. Accordingly, the results may change substantially due to various factors. For conditions from which the premises for the forecasts were derived and the other noteworthy items relating to the use of the forecasts, please refer to "(4) Outlook" on page 10 of the "1. Qualitative information for the fiscal year ended March 31, 2024."

1. Qualitative information for the fiscal year ended March 31, 2024

(1) Explanation on consolidated financial results

<Sales performance in Fiscal Year 2023>

During the consolidated fiscal year, there were concerns about the outlook of the Japanese economy due to factors such as inflation caused by the prolonged situation in Ukraine and other uncertainties. However, there were positive signs of improvement in the economic environment, driven by the transition of COVID-19 to a level 5 infectious disease and nationwide travel support, which led to the recovery of human flow and inbound demand.

Regarding the global economy during the consolidated period from January to December, high inflation and rising policy interest rates continued in Europe and the United States. The economy was steady in the U.S. with continuous improvement in employment and increasing personal consumption. While in Europe, the economy was slow, mainly in Germany, as the demand decreased due to monetary tightening.

For the company and its group, the Food Products business saw the positive effects of domestic and international increasing sales prices and decreasing raw material prices, resulting in a significant profit rise. In the Marine Products business, profit decreased as the market prices of our main products, such as salmon and surimi, decreased in Japan and overseas, while the domestic fishery business was firm.

In the current situation, our consolidated business performance was as follows: net sales were 831,375 million yen, up 63,194 million yen year-on-year; operating profit was 29,663 million yen, up 5,175 million yen year-on-year; ordinary profit was 31,963 million yen, up 4,187 million yen year-on-year; The profit attributable to the owners of the parent company was 23,850 million yen, up 2,617 million yen year-on-year. We achieved record-high in both operating profit and attributable to owners of parent company. Gain on sales of shares of one of our consolidated subsidiaries, Nissui Pharmaceutical Co., Ltd. (now Shimadzu Diagnostics Corporation), was posted in the 1st half of FY2022.

(Unit: million yen)

	Net Sales	Operating Profit	Ordinary Profit	Profit attributable to owners of parent
FY2023	831,375	29,663	31,963	23,850
FY2022	768,181	24,488	27,776	21,233
Increase/Decrease	63,194	5,175	4,187	2,617
Percentage difference (%)	108.2%	121.1%	115.1%	112.3%

The summary by segment is as follows.

(Unit: million yen)

	Net Sales	Increase /Decrease (Y-on-Y)	Y-on-Y	Operating Profit or loss	Increase /Decrease (Y-on-Y)	Y-on-Y
Marine Products	336,892	8,557	102.6%	10,697	(7,881)	57.6%
Food Products	443,297	61,249	116.0%	27,291	15,864	238.8%
Fine Chemicals	15,696	(9,419)	62.5%	(171)	(1,897)	-
General Distribution	15,213	(274)	98.2%	1,536	(57)	96.4%
Other (Note)	20,275	3,082	117.9%	782	22	103.0%
Common Costs	-	-	-	(10,473)	(875)	109.1%
Total	831,375	63,194	108.2%	29,663	5,175	121.1%

(Note) "Other" refers to Engineering (planning, design, construction of plants and equipment) business, Ship Operation Business, etc.

(1) Marine Products Business

The Marine Products segment is engaged in the fishery, aquaculture, and seafood processing and trading businesses.

<Overview of the consolidated fiscal year under review>

We recorded 336,892 million yen (up 8,557 million yen year-on-year) in sales and operating profit of 10,697 million yen (down 7,881 million yen year-on-year) in the Marine Products Business.

Fishery Business: Both sales and profit increased year on year.

[Japan]

- Both sales and profit increased as sardines, mackerel, etc., caught well.

Aquaculture Business: Sales increased but profit decreased year-on-year.

[Japan]

- The quantity of Coho Salmon increased due to the improvement of the operation without mortality or growing delay, and the sales price of farmed tuna was solid. The farmed Buri yellowtail sold well last year as we could take advantage of the complete firming while competitors couldn't supply fish well. However, the total supplies returned to normal levels this year, resulting in a reactionary decline caused by weakened sales prices. As a result, sales increased, but profits decreased.

[South America]

- Sales increased due to improvements in survival rates and an increase in trout sales volume resulting from enhancements in the breeding environment. However, profit decreased due to a negative impact on the evaluation of fish in the pond (Note 1) as the sales price began to lower than the previous year in the middle of this year.

Seafood Processing and Trading Business: Sales increased, but profit decreased year-on-year.

[Japan]

- Sales of seafood products for commercial use and industrial lunches began to show the positive effects of price increases. Additionally, sales of shrimp, fish oil, and fish meal, performed well. However, we accelerated the early disposal of unprofitable inventory as fish market prices for key products such as salmon/trout, surimi, and imported frozen tuna entered an adjustment phase. Profits increased in the 4th quarter but decreased for the full year.

[North America]

- An increase in the catch quota for Alaskan pollock increased the production volume in the processing business. However, profits decreased due to rising costs, such as labor expenses, and a sharp market price decline of surimi and fillet caused by increasing supply.

[Europe]

- The decrease in profits can be attributed to a write-down of pollock inventories. Additionally, the pace of cargo movement slowed down as the fishery market began to adjust.

(2) Food Products Business

The Food Products segment is engaged in the food processing and chilled foods businesses.

<Overview of the consolidated fiscal year under review>

We recorded 443,297 million yen (up 61,249 million yen year-on-year) in sales and an operating profit of 27,291 million yen (up 15,864 million yen year-on-year) in the Food Products Business.

Processed Foods Business: Both sales and profit increased year-on-year.

[Japan]

- Sales and profit increased as we improved our profit structure by implementing revenue and expenditure management on an item-by-item basis for household and commercial use. The sales and volumes of frozen food for restaurants and delicatessen for commercial use progressed favorably due to the positive impact of the recovery in foot traffic. The sales volume decreased for household use due to the price increase and the recovery of eating out though the sales increased.

[North America]

- Although there was a market downturn caused by inflation, the sales and profits increased due to the continuous positive effects of price increases and increase a rise in market shares for household use. The commercial use also increased sales and profits because of the decreasing raw material costs and price rise effects.

[Europe]

- In addition to improving UK operations, we expanded our sales to Spain and Italy. While we observed a decrease in sales volume in Germany, the impact of price increases and decreasing raw material costs led to increased sales and profit.

Chilled Foods Business: Both sales and profit increased year-on-year.

- The vendor business performed well, as sales of onigiri (rice balls) and salads for convenience stores increased due to the recovery in foot traffic. Also, Gourmet Delica Co., Ltd., which operates the same vendor business, has joined the company as a consolidated subsidiary since July 2023, increasing sales and profit.

(3) Fine Chemicals Business

The Fine Chemicals segment is engaged in manufacturing and selling pharmaceutical raw materials, functional raw materials (Note 2), functional foods (Note 3).

<Overview of the consolidated fiscal year under review>

We recorded 15,696 million yen (down 9,419 million yen year-on-year) in sales and an operating loss of 171 million yen (down 1,897 million yen year-on-year) in the Fine Chemicals Business.

- Sales and profit declined significantly due to a reactionary decrease in mail-order sales due to a slowdown in stay-at-home consumption, and the suspension of exports of pharmaceutical raw materials to the United States, in addition to the sale of Nissui Pharmaceutical Co., Ltd. (now Shimadzu Diagnostics Corporation), one of the consolidated companies until September 2022.

(4) General Distribution Business

The General Distribution segment is engaged in the cold storage, transportation, and customs clearing businesses.

<Overview of the consolidated fiscal year under review>

We recorded 15,213 million yen (down 274 million yen year-on-year) in sales and an operating profit of 1,536 million yen (down 57 million yen year-on-year) in the General Distribution Business.

- Although we improved profitability by increasing operational efficiency and raising storage fees to manage the increased labor costs etc, sales and profit decreased due to the decreasing handling volume in customs clearance businesses. In addition, there was an opening cost for a logistics center of Nissui Logistics Corporation, one of the consolidated subsidiaries. The center started operations in January 2024.

(Note 1) We evaluated the estimated shipping prices of fish in ponds based on International Financial Reporting Standards (IFRS).

(Note 2) Functional ingredients, such as EPA, DHA, and others, are mainly used in health supplements and infant formula.

(Note 3) Supplements such as “Sesame soy milk” functional food and “i-mark S,” food for specified health uses (FOSHU), mainly for online business.

(2) Explanation on the consolidated financial position

(Unit: million yen)

	FY2022	FY2023	Increase/Decrease
Current Assets	304,349	325,167	20,817
(Inventories)	175,884	184,074	8,190
Non-current Assets	244,664	281,217	36,553
Total Assets	549,013	606,384	57,370
Current Liabilities	198,771	212,816	14,044
Non-current Liabilities	129,606	136,263	6,657
Total Liabilities	328,377	349,080	20,702
Total Net Assets	220,635	257,304	36,668

Assets

Total assets increased by 57,370 million yen compared to the end of the previous consolidated fiscal year to 606,384 million yen (up 10.4%).

Current assets increased by 20,817 million yen to 325,167 million yen (up 6.8%). This is mainly because the notes and accounts receivable increased by 12,601 million yen due to increased sales, etc., and the inventory increased by 8,190 million yen.

Non-current assets increased by 36,553 million yen to 281,217 million yen (up 14.9%), mainly due to increased property, plant, and equipment costs by 17,290 million yen with new consolidation and other factors.

Liabilities

Total liabilities increased by 20,702 million yen compared to the end of the previous consolidated fiscal year to 349,080 million yen (up 6.3%).

Current liabilities increased by 14,044 million yen to 212,816 million yen (up 7.1%), mainly because of increased notes and account payable by 6,484 million yen.

Non-current liabilities increased by 6,657 million yen to 136,263 million yen (up 5.1%), mainly because of increased long-term borrowings by 4,815 million yen

Net Assets

Total net assets increased by 36,668 million yen compared to the previous consolidated fiscal year's end to 257,304 million yen (up 16.6%), mainly due to posting profit attributable to owners of the parent of 23,850 million yen, payment of dividends of surplus by 6,231 million yen, and an increase in foreign currency translation adjustment by 10,419 million yen due to weak yen and an increase in non-controlling interests by 4,318 million yen due to new consolidation and other factors.

(3) State of cash flows

(Unit: million yen)

	FY2022	FY2023	Increase /Decrease
Net cash used in operating activities	3,396	54,486	51,089
Net cash provided by investing activities	(22,571)	(37,722)	(15,150)
Net cash provided by financing activities	17,413	(12,393)	(29,806)
Cash and cash equivalent at the end of period	14,245	19,533	5,288

Net cash flows from operating activities were 54,486 million yen, (increased by 51,089 million yen, compared to the previous year). It was mainly due to posting 57,082 million yen in profit before income taxes and depreciation and amortization, while there was an increase in funds by 3,540 million yen due to decreased working capital, in addition to income taxes paid by 4,793 million yen.

Net cash flows used in investing activities were 37,722 million yen (increased by 15,150 million yen, compared to the previous year). The main reason was the purchase of property, plant, and equipment of 25,222 million yen, followed by investment in production equipment in Japan.

Net cash used by financing activities were 12,393 million yen (Net cash flows from financing activities were 17,413 million yen in the previous year). This was mainly due to the decrease in short-term borrowings by 8,441 million yen, and the dividend paid by 6,266 million yen.

(4) Outlook

The management environment for the next term remains unstable, with the impact of Russia's invasion of Ukraine continuing and geopolitical risks increasing in other areas such as the Middle East. In Japan, there are expectations for improved corporate performance and inbound demand, but the situation is patchy with expected increases in logistics costs and labor costs due to changes in monetary policy and exchange rate fluctuations. In addition, in Europe and the United States, there is an opaque situation where logistics costs increase due to labor costs increase and geopolitical and climate change risks.

Although it is a challenging situation, we are committed to achieving our goals for the final year of our medium-term management plan, "GOOD FOODS Recipe1," in fiscal year 2024. In addition to Marine Products and Food Products businesses, we will accelerate the expansion of our Fine Chemical Business globally, responding quickly to changes. Also, we will implement our growth strategy by stabilizing and expanding the sustainable aquaculture business.

Regarding the outlook for the fiscal year ending March 31, 2025, we plan to achieve net sales of 875,000 million yen, operating profit of 32,500 million yen, ordinary profit of 35,000 million yen, and profit attributable to owners of parent of 24,000 million yen which exceeded our mid-term business plan. The dividend will be 24 yen per share per year, which is the same amount as the current fiscal year.

(Unit: million yen)

	Net Sales	Operating Profit	Ordinary Profit	Profit attributable to owners of parent
FY2024	875,000	32,500	35,000	24,000
FY2023	831,375	29,663	31,963	23,850
Increase/Decrease	43,624	2,836	3,036	149
Percentage difference (%)	105.2%	109.6%	109.5%	100.6%

Comparison with Mid-Term Business Plan (announced in April 2022)

(Unit: million yen)

	Net Sales	Operating Profit	Ordinary Profit	Profit attributable to owners of parent
FY2024	875,000	32,500	35,000	24,000
Mid-Term Business Plan	790,000	32,000	35,000	22,500
Increase/Decrease	85,000	500	0	1,500
Percentage difference (%)	110.8%	101.6%	100.0%	106.7%

The net sales and operating profit by business segments are as follows.
(Unit : million)

	FY2023	FY2024	Increase /Decrease	Y-on-Y
Net Sales	831,375	875,000	43,624	105.2%
Marine Products	336,892	351,100	14,208	104.2%
Food Products	443,297	470,500	27,203	106.1%
Fine Chemicals	15,696	16,500	804	105.1%
General Distribution	15,213	16,700	1,487	109.8%
Other	20,275	20,200	(75)	99.6%

Operating Profit or losses	29,663	32,500	2,836	109.6%
Marine Products	10,697	14,450	3,753	135.1%
Food Products	27,291	25,500	(1,791)	93.4%
Fine Chemicals	(171)	300	471	-
General Distribution	1,536	2,000	464	130.2%
Other	782	950	168	121.5%
Common Costs	(10,473)	(10,700)	(227)	102.2%

	Dividend per share (yen)		
Reference date	Interim dividend	Final dividend	Total
FY2024(Forecast)	12.00	12.00	24.00
FY2023	10.00	14.00	24.00
Increase/Decrease	2.00	(2.00)	0.00

(Note) We made the above management plan based on the information available to the Company as of the date of this announcement and the actual results may differ due to various factors in the future.

2. Basic Policy of selecting accounting standard

We use the Japanese standard to make financial statements based on consolidated financial statements and comparability among group companies.

We will accommodate properly regarding the adaption of IFRS in the future in the light of foreign and domestic circumstances.

3. Consolidated Financial Statement

(1) Consolidated Balance Sheet

(Unit: million yen)

	FY2022 As of Mar. 31, 2023	FY2023 As of Mar. 31, 2024
Assets		
Current assets		
Cash and deposits	10,376	16,664
Notes and accounts receivable-trade	95,690	108,292
Merchandise and finished goods	92,823	98,333
Work in process	31,670	33,012
Raw materials and supplies	51,389	52,727
Other	22,817	16,821
Allowance for doubtful accounts	(419)	(684)
Total current assets	304,349	325,167
Non-current assets		
Property, plant and equipment		
Buildings and structures	154,583	168,658
Accumulated depreciation	(93,912)	(102,472)
Buildings and structures, net	60,671	66,186
Machinery, equipment and vehicles	156,684	170,557
Accumulated depreciation	(119,490)	(129,813)
Machinery, equipment and vehicles, net	37,194	40,744
Vessels	32,146	34,778
Accumulated depreciation	(20,644)	(20,713)
Vessels, net	11,502	14,065
Land	24,253	28,127
Leased assets	10,783	12,252
Accumulated depreciation	(4,627)	(5,506)
Leased assets, net	6,156	6,746
Construction in progress	6,324	7,056
Other	16,552	18,218
Accumulated depreciation	(13,637)	(14,836)
Other, net	2,915	3,381
Total property, plant and equipment	149,017	166,308
Intangible assets		
Goodwill	1,422	2,560
Software	3,077	3,074
Other	9,582	11,734
Total intangible assets	14,082	17,369
Investments and other assets		
Investment securities	29,916	32,213
Shares of subsidiaries and associates	38,191	45,130
Long-term loans receivable	857	6,443
Retirement benefit asset	483	464
Deferred tax assets	2,625	3,240
Other	10,563	11,210
Allowance for doubtful accounts	(1,072)	(1,163)
Total investments and other assets	81,564	97,539
Total non-current assets	244,664	281,217
Total assets	549,013	606,384

Consolidated Balance Sheet

(Unit: million yen)

	FY2022 As of Mar. 31, 2023	FY2023 As of Mar. 31, 2024
Liabilities		
Current liabilities		
Notes and accounts payable-trade	50,138	56,623
Short-term borrowings	100,621	96,680
Lease liabilities	1,189	1,243
Income taxes payable	3,151	6,394
Accrued expenses	25,846	33,600
Provision for bonuses	3,485	4,097
Provision for bonuses for directors (and other officers)	287	213
Provision for loss on litigation	92	85
Other	13,957	13,877
Total current liabilities	198,771	212,816
Non-current liabilities		
Long-term borrowings	104,913	109,729
Lease liabilities	4,429	4,607
Deferred tax liabilities	5,110	6,533
Provision for share awards for directors (and other officers)	31	134
Retirement benefit liability	11,097	9,661
Other	4,023	5,596
Total non-current liabilities	129,606	136,263
Total liabilities	328,377	349,080
Net assets		
Shareholders' equity		
Share capital	30,685	30,685
Capital surplus	21,567	22,048
Retained earnings	137,621	154,715
Treasury shares	(417)	(703)
Total shareholders' equity	189,457	206,745
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	11,046	14,141
Deferred gains or losses on hedges	561	1,006
Foreign currency translation adjustment	19,541	29,961
Remeasurements of defined benefit plans	(3,763)	(2,661)
Total accumulated other comprehensive income	27,385	42,447
Non-controlling interests	3,792	8,110
Total net assets	220,635	257,304
Total liabilities and net assets	549,013	606,384

(2) Consolidated Income Statements

(Unit : million yen)

	FY2022 (From April 1, 2022 through March 31, 2023)	FY2023 (From April 1 2023 through March 31, 2024)
Net sales	768,181	831,375
Cost of sales	652,129	705,731
Gross profit	116,051	125,644
Selling, general and administrative expenses		
Sales commission	3,297	3,607
Storage costs	5,487	6,021
Shipment expenses	21,672	21,240
Advertising expenses	4,694	5,338
Difference of provision of allowance for doubtful accounts	86	(47)
Salaries and allowances	23,232	25,691
Bonuses	2,577	2,359
Provision for bonuses	1,822	1,794
Provision for bonuses for directors (and other officers)	348	263
Retirement benefit expenses	1,242	1,235
Depreciation	1,786	2,168
Rent and repair expenses	3,594	3,562
Travel, transportation and communication expenses	2,208	2,742
Other	19,510	20,001
Total selling, general and administrative expenses	91,563	95,980
Operating profit	24,488	29,663
Non-operating income		
Interest income	193	261
Dividend income	813	746
Foreign exchange gains	55	286
Share of profit of entities accounted for using equity method	2,401	2,123
Subsidy income	1,080	974
Miscellaneous income	765	1,198
Total non-operating income	5,309	5,591
Non-operating expenses		
Interest expenses	1,637	2,957
Miscellaneous expenses	383	334
Total non-operating expenses	2,021	3,291
Ordinary profit	27,776	31,963

Consolidated Income Statements

(Unit : million yen)

	FY2022 (From April 1, 2022 through March 31, 2023)	FY2023 (From April 1 2023 through March 31, 2024)
Extraordinary income		
Gain on sale of non-current assets	86	466
Gain on sale of investment securities	1,997	3,210
Gain on sale of shares of subsidiaries and associates	3,464	—
Insurance claim income	1,150	1,045
Gain on change in equity	15	—
Gain on transfer of fishing rights	—	966
Total extraordinary income	6,714	5,688
Extraordinary losses		
Loss on disposal of non-current assets	475	691
Impairment losses	1,884	920
Loss on sale of investment securities	327	—
Loss on valuation of investment securities	259	137
Loss on sale of shares of subsidiaries and associates	107	—
Loss on liquidation of subsidiaries and associates	576	—
Loss on valuation of investments in capital	54	—
Loss on disaster	493	—
Accident related losses	1,018	1,052
Total extraordinary losses	5,197	2,802
Profit before income taxes	29,293	34,850
Income taxes-current	7,887	11,330
Income taxes-deferred	(624)	(1,138)
Total income taxes	7,262	10,192
Profit	22,030	24,658
Profit attributable to non-controlling interests	797	807
Profit attributable to owners of parent	21,233	23,850

Consolidated Statements of comprehensive income

(Unit : million yen)

	FY2022 (From April 1, 2022 through March 31, 2023)	FY2023 (From April 1 2023 through March 31, 2024)
Profit	22,030	24,658
Other comprehensive income		
Valuation difference on available-for-sale securities	(991)	2,741
Deferred gains or losses on hedges	(464)	242
Foreign currency translation adjustment	11,560	8,801
Remeasurements of defined benefit plans, net of tax	(532)	1,108
Share of other comprehensive income of entities accounted for using equity method	960	2,221
Total other comprehensive income	10,533	15,116
Comprehensive income	32,564	39,774
(Breakdown)		
Comprehensive income attributable to owners of parent	31,709	38,912
Comprehensive income attributable to non-controlling interests	854	862

(3) Consolidated Statements of Changes in Net assets

Previous Fiscal Year (From April 1, 2022 to March 31, 2023)

(Unit : million yen)

	Shareholder's Equity				
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of period	30,685	21,146	121,472	(415)	172,889
Changes during period					
Dividends of surplus			(4,985)		(4,985)
Profit attributable to owners of parent			21,233		21,233
Purchase of treasury shares				(2)	(2)
Disposal of treasury shares		(0)			(0)
Change in ownership interest of parent due to transactions with non-controlling interests					-
Decrease in retained earnings by decreasing of consolidated subsidiaries			(99)		(99)
Change in treasury shares arising from change in equity in entities accounted for using equity method				0	0
Changes in liabilities for written put options over non-controlling interests		421			421
Net changes in items other than shareholders' equity					
Total changes during period	-	421	16,148	(2)	16,568
Balance at beginning of period	30,685	21,567	137,621	(417)	189,457

(Unit : million yen)

	Accumulated other comprehensive income					Non-controlling interests	Total net assets
	Valuation difference on available-for-sale securities	Deferred gains or losses on hedges	Foreign currency translation adjustment	Remeasurements of defined benefit plans	Total accumulated other comprehensive income		
Balance at beginning of period	12,040	1,408	6,691	(3,231)	16,909	18,799	208,598
Changes during period							
Dividends of surplus							(4,985)
Profit attributable to owners of parent							21,233
Purchase of treasury shares							(2)
Disposal of treasury shares							(0)
Change in ownership interest of parent due to transactions with non-controlling interests							-
Decrease in retained earnings by decreasing of consolidated subsidiaries							(99)
Change in treasury shares arising from change in equity in entities accounted for using equity method							0
Changes in liabilities for written put options over non-controlling interests							421
Net changes in items other than shareholders' equity	(993)	(847)	12,849	(532)	10,476	(15,006)	(4,530)
Total changes during period	(993)	(847)	12,849	(532)	10,476	(15,006)	12,037
Balance at beginning of period	11,046	561	19,541	(3,763)	27,385	3,792	220,635

(Unit : million yen)

	Shareholder's Equity				
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of period	30,685	21,567	137,621	(417)	189,457
Changes during period					
Dividends of surplus			(6,231)		(6,231)
Profit attributable to owners of parent			23,850		23,850
Purchase of treasury shares				(286)	(286)
Disposal of treasury shares					—
Change in ownership interest of parent due to transactions with non-controlling interests		676	(52)		624
Decrease in retained earnings by decreasing of consolidated subsidiaries					—
Change in treasury shares arising from change in equity in entities accounted for using equity method				0	0
Changes in liabilities for written put options over non-controlling interests		(196)	(471)		(667)
Net changes in items other than shareholders' equity					
Total changes during period	—	480	17,094	(286)	17,288
Balance at end of period	30,685	22,048	154,715	(703)	206,745

(Unit : million yen)

	Accumulated other comprehensive income					Non-controlling interests	Total net assets
	Valuation difference on available-for-sale securities	Deferred gains or losses on hedges	Foreign currency translation adjustment	Remeasurements of defined benefit plans	Total accumulated other comprehensive income		
Balance at beginning of period	11,046	561	19,541	(3,763)	27,385	3,792	220,635
Changes during period							
Dividends of surplus							(6,231)
Profit attributable to owners of parent							23,850
Purchase of treasury shares							(286)
Disposal of treasury shares							—
Change in ownership interest of parent due to transactions with non-controlling interests							624
Decrease in retained earnings by decreasing of consolidated subsidiaries							—
Change in treasury shares arising from change in equity in entities accounted for using equity method							0
Changes in liabilities for written put options over non-controlling interests							(667)
Net changes in items other than shareholders' equity	3,094	445	10,419	1,102	15,061	4,318	19,379
Total changes during period	3,094	445	10,419	1,102	15,061	4,318	36,668
Balance at end of period	14,141	1,006	29,961	(2,661)	42,447	8,110	257,304

(4) Consolidated Statements of Cash-Flow

(Unit : million yen)

	FY2022 (From April 1, 2022 through March 31, 2023)	FY2023 (From April 1, 2023 through March 31, 2024)
Cash flows from operating activities		
Profit before income taxes	29,293	34,850
Depreciation	20,422	22,231
Impairment losses	1,884	920
Amortization of goodwill	292	603
Increase (decrease) in allowance for doubtful accounts	(37)	218
Increase (decrease) in retirement benefit liability	(602)	(739)
Interest and dividend income	(1,007)	(1,008)
Interest expenses	1,637	2,957
Share of loss (profit) of entities accounted for using equity method	(2,401)	(2,123)
Gain on sale of non-current assets	(86)	(466)
Loss on disposal of noncurrent assets	475	691
Loss (gain) on sale and valuation of investment securities	(1,410)	(3,072)
Insurance claim income	(1,150)	(1,045)
Loss on disaster	493	—
Accident related losses	1,018	1,052
Loss (gain) on sale of shares of subsidiaries and associates	(3,357)	—
Loss (gain) on change in equity	(15)	—
Loss on liquidation of subsidiaries and associates	576	—
Loss on valuation of investments in capital	54	—
Decrease (increase) in trade receivables	(6,651)	(5,222)
Decrease (increase) in inventories	(28,601)	(332)
Increase (decrease) in trade payables	(495)	1,880
Increase (decrease) in accrued expenses	238	7,214
Other, net	4,332	1,335
Subtotal	14,903	59,944
Interest and dividends received	1,165	1,193
Interest paid	(1,621)	(2,904)
Proceeds from insurance income	1,633	1,045
Payments associated with disaster loss	(186)	—
Income taxes paid	(12,498)	(4,793)
Net cash provided by(used in) operating activities	3,396	54,486

	FY2022 (From April 1, 2022 through March 31, 2023)	FY2023 (From April 1, 2023 through March 31, 2024)
Cash flows from investing activities		
Decrease (increase) in time deposits	(1)	7
Decrease(increase) in short-term investment securities	28	—
Purchase of property, plant and equipment	(20,910)	(25,222)
Proceeds from sale of property, plant and equipment	129	599
Purchase of intangible assets	(1,861)	(1,035)
Purchase of investment securities	(233)	(205)
Proceeds from sale of investment securities	4,072	4,837
Payments for acquisition of businesses	—	(412)
Purchase of shares of subsidiaries and associates	—	(2,018)
Purchase of shares of subsidiaries resulting in change in scope of consolidation	(3,183)	(1,149)
Proceeds from purchase of shares of subsidiaries resulting in change in scope of consolidation	20	—
Payments for sale of shares of subsidiaries resulting in change in scope of consolidation	(3,262)	—
Proceeds from sale of investment in subsidiaries and affiliates resulting in scope of consolidation	2,849	—
Decrease (increase) in short-term loans receivable	(186)	(6,228)
Long-term loan advances	(1)	(5,712)
Other, net	(30)	(1,180)
Net cash provided by (used in) investing activities	(22,571)	(37,722)
Cash flows from financing activities		
Net increase (decrease) in short-term borrowings	16,359	(8,441)
Proceeds from long-term borrowings	27,196	21,361
Repayments of long-term borrowings	(20,061)	(18,784)
Repayments of lease liabilities	(841)	(1,203)
Dividends paid	(4,976)	(6,222)
Dividends paid to non-controlling interests	(225)	(181)
Proceeds from non-controlling interests associated with establishing consolidated subsidiaries	—	1,579
Purchase of shares of subsidiaries not resulting in change in scope of consolidation	—	(215)
Decrease (increase) in treasury shares	(2)	(286)
Other, net	(34)	—
Net cash provided by (used in) financing activities	17,413	(12,393)
Effect of exchange rate change on cash and cash equivalents	323	661
Net increase (decrease) in cash and cash equivalents	(1,437)	5,032
Cash and cash equivalents at beginning of period	15,683	14,245
Increase in cash and cash equivalents resulting from share transfer	—	256
Cash and cash equivalents at end of period	14,245	19,533

(5) Notes on Consolidated Financial Statements

(Notes on Going Concern)

Not applicable.

(Changes in presentation)

(Related to Consolidated Balance Sheet)

"Long-term loans receivable", which were included in the "Other" of Investments and other assets in the previous consolidated fiscal year, are presented separately from the current consolidated fiscal year due to increased monetary importance. The consolidated financial statements for the previous year have been reclassified to reflect this change.

As a result, 11,420 million yen that was shown as "Other" in Investments and Other Assets in the consolidated balance sheet for the previous fiscal year has been reclassified as "Long-term loans receivable" of 857 million yen and "Others" of 10,563 million yen.

(Related to Consolidated Statements of Cash-Flow)

"Long-term loans advances" which were included in the "Other" in "Cash flows from investing activities" in the previous fiscal year, are presented separately from the current fiscal year due to increased monetary importance. The consolidated financial statements for the previous fiscal year have been reclassified to reflect this change. As a result, (31) million yen that was shown as "Other" in "Cash flows from investing activities" has been reclassified into "Long-term loans advances" of (1) million yen and "Other" of (30) million yen.

(Additional Information)

(Absorption-Type Merger between Consolidated Subsidiaries)

We will implement an absorption-type merger with Nippon Cookery Co., Ltd., one of our consolidated subsidiaries, as the surviving company and NC·GD Holdings and Gourmet Delica Co., Ltd., as the disappearing companies. The impact on our company's consolidated financial results is minimal as the merger is between our consolidated subsidiaries.

(1) Reason for the absorption

Through this merger, we will improve our product development levels, share know-how and optimize the production system, develop and manufacture new categories utilizing the advantages of the characteristics of our chilled and frozen food businesses, and contribute to the growth of our company's food business.

(2) Outline of the subsidiaries to be absorbed

Official Name	Nippon Cookery Co., Ltd.
Business Description	Manufacture and sales of various lunch boxes, rice balls, sushi, noodles, delicatessen, and salad
Capital	1,450 million yen
Major shareholders and shareholding ratio	NC·GD Holdings: 100%

Official Name	NC·GD Holdings
Business Description	Administration of Group Businesses
Capital	498 million yen
Major shareholders and shareholding ratio	Nissui Corporation: 70% Mitsubishi Corporation: 20% Lawson, Inc.: 10%

Official Name	Gourmet Delica Co., Ltd.
Business Description	Manufacture and sales of various lunch boxes, rice balls, sushi, noodles, delicatessen, and salad
Capital	330 million yen
Major shareholders and shareholding ratio	NC·GD Holdings: 100%

(3)Future schedule (planned)

Merger on July 1, 2024

(Segment Information, etc.)

<Segment Information>

1. Overview of reportable segments

The Company's reportable segments comprise constituent units of the Company for which separate financial information may be obtained. The board of directors examines these segments regularly to determine the allocation of management resources and evaluate operating performance.

The Company's business operations involve linking marine resources to the everyday lives of its customers, which is done by formulating comprehensive strategies by product/service both in Japan and overseas.

Therefore, the Company's segments classified by product/service consist of "Marine Products business," "Food business," "Fine Chemicals business," and "General Distribution business."

"Marine Products" include the fishing, aquaculture, purchasing, processing, and selling of marine products.

"Food Products" include the manufacturing and selling of processed foods and chilled businesses.

"Fine Chemicals" include the manufacturing and selling of pharmaceutical raw materials, functional materials (Note 1), functional materials (Note 2), and others.

"General Distribution" consists of the cold storage and transportation of frozen and refrigerated goods that back up the above businesses.

The Company is engaged in the above businesses mainly in the five regions of Japan, North America, South America, Asia, and Europe.

(Note 1) EPA, DHA, and others mainly used as ingredients in health supplements and infant formula

(Note 2) Supplements such as "Sesame soy milk" functional food and "i-mark S," food for specified health uses (FOSHU), mainly for online business

2. Method of Measuring the Amount of Net Sales, profit(loss), assets, and other items by segment

The accounting methods used by the reported business segments are generally the same as those described under the "Significant Matters Fundamental to the Preparation of the Consolidated Financial Statements." Profits of the business segments are operating income-based figures. Intersegment sales and transfers are valued at prices used in third-party transactions.

3. Information on net sales, profit (loss), assets, and other items by segment

Previous Fiscal Year ended March 31, 2023

(Unit: million)

	Reportable Segments					Others (Note 1)	Total	Consolidated Adjustment (Note 2)	Consolidated (Note3)
	Marine Products	Food Products	Fine Chemicals	General Distribution	Total				
Sales									
Sales to third-parties	328,335	382,048	25,116	15,488	750,988	17,192	768,181	-	768,181
Inter-segment sales and transfer	17,563	1,158	326	11,483	30,531	1,880	32,412	(32,412)	-
Total	345,898	383,206	25,442	26,972	781,520	19,072	800,593	(32,412)	768,181
Segment profit	18,579	11,426	1,725	1,594	33,326	759	34,086	(9,598)	24,488
Asset by segment	236,567	214,636	40,219	23,353	514,776	6,393	521,170	27,843	549,013
Other									
Depreciation and amortizations	7,004	9,030	1,409	1,568	19,012	166	19,178	1,243	20,422
Amortization of goodwill	41	251	-	-	292	-	292	-	292
Equity in earnings (losses) of affiliates	2,163	319	2	(83)	2,401	-	2,401	-	2,401
Impairment loss	1,810	-	74	-	1,884	-	1,884	-	1,884
Investments in entities accounted for using equity method	34,366	3,084	-	1,216	38,667	-	38,667	-	38,667
Unamortized balance of goodwill	386	1,036	-	-	1,422	-	1,422	-	1,422
Increase in property, plant and equipment, and intangible assets	9,929	10,252	845	1,353	22,381	162	22,543	2,041	24,585

(Note)

- The "Other" segment includes the building/repair of ships, engineering, and other businesses not included in the reportable segments.
- The (9,598) million yen segment profit adjustment comprises 46 million yen in inter-segment elimination and (9,644) million yen in corporate expenses not allocated to the segments. Corporate expenses include mainly selling, general, and administrative expenses not allocated to the segments.
 - The segment assets adjustment amounted to 27,843 million yen are corporate assets not allocated to the segments, mainly composed of long-term investments (investment securities) and assets relating to the R&D department.
 - The depreciation adjustment amounted to 1,243 million yen is the depreciation of corporate assets.
 - An increase in property, plant, and equipment, and intangible assets adjustment amounts to 2,041 million yen in capital expenditures of corporate assets.
- Total segment profit corresponds to the operating profit reported in the consolidated income statements.
- Total segment liabilities are not described because it is not an examination object to decide the evaluated allocation of management resources and business performance.

Current Fiscal Year ended March 31, 2024

(Unit: million)

	Reportable Segments					Others (Note 1)	Total	Consolidated Adjustment (Note 2)	Consolidated (Note3)
	Marine Products	Food Products	Fine Chemicals	General Distribution	Total				
Sales									
Sales to third-parties	336,892	443,297	15,696	15,213	811,100	20,275	831,375	-	831,375
Inter-segment sales and transfer	16,092	923	480	11,683	29,179	1,608	30,788	(30,788)	-
Total	352,985	444,220	16,177	26,897	840,280	21,883	862,163	(30,788)	831,375
Segment profit(loss)	10,697	27,291	(171)	1,536	39,354	782	40,137	(10,473)	29,663
Asset by segment	265,326	240,329	37,386	27,172	570,215	5,913	576,129	30,255	606,384
Other									
Depreciation and amortizations	7,591	10,245	1,205	1,715	20,758	180	20,938	1,292	22,231
Amortization of goodwill	142	461	-	-	603	-	603	-	603
Equity in earnings of affiliates	1,589	523	-	10	2,123	-	2,123	-	2,123
Impairment loss	920	-	-	-	920	-	920	-	920
Investments in entities accounted for using equity method	40,807	3,603	-	1,226	45,637	-	45,637	-	45,637
Unamortized balance of goodwill	896	1,663	-	-	2,560	-	2,560	-	2,560
Increase in property, plant and equipment, and intangible assets	13,580	8,825	485	4,373	27,264	98	27,362	1,220	28,582

(Note)

- The "Other" segment includes the building/repair of ships, engineering, and other businesses not included in the reportable segments.
- The (10,473) million yen segment profit (loss) adjustment comprises 29 million yen in inter-segment elimination and (10,503) million yen in corporate expenses not allocated to the segments. Corporate expenses comprise mainly selling, general and administrative expenses not allocated to the segments.
 - The segment assets adjustment amounted to 30,255 million yen are corporate assets not allocated to the segments, mainly composed of long-term investments (investment securities) and assets relating to the R&D department.
 - The depreciation adjustment amounted to 1,292 million yen is the depreciation of corporate assets.
 - An increase in property, plant, and equipment, and intangible assets adjustment amounts to 1,220 million yen in capital expenditures of corporate assets.
- Total segment profit (loss) corresponds to the operating profit reported in the consolidated income statements.
- Total segment liabilities are not described because it is not an examination object to decide the evaluated allocation of management resources and business performance.

[Related Information]

Previous Fiscal Year ended March 31, 2023

1. Information of area

1) Net Sales

(Unit: Million yen)

Japan	North America	Europe	Others	Total
453,995	145,978	134,706	33,500	768,181

(Note) Net Sales are based on customers' addresses and classified by countries and geographical areas.

2) Property, plant, and equipment

(Unit: million yen)

Japan	North America	Europe	Others	Total
95,555	17,077	15,187	21,197	149,017

2. Information on main customers

The details of major customers were omitted because there were no customers who accounted for 10% of net sales for consolidated income statements.

Current Fiscal Year ended March 31, 2024

1. Information of area

1) Net Sales

(Unit: million yen)

Japan	North America	Europe	Others	Total
489,588	158,160	149,744	33,882	831,375

(Note) Net Sales are based on customers' addresses and classified by countries and geographical areas.

2) Property, plant, and equipment

(Unit: million yen)

Japan	North America	Europe	Others	Total
105,350	18,639	18,401	23,916	166,308

2. Information on main customers

(Unit: million yen)

Customer's name	Net Sales	Related Segment
SCI, Inc.	97,015	Foods Products

(Significant Subsequent Event)

Not applicable.

5. Other

(1) Changes in Officers (Scheduled for June 26, 2024)

① Change in Representative

(i) New Candidates

Not applicable.

(ii) Scheduled to retire

Name	Current Position
Seiji Takahashi	Representative Director, Senior Managing Executive Officer Marine Products Business Operating Officer

② Changes in other officers

(i) Candidates for New Directors

Name	New Position	Current Position
Teru Tanaka	Director, Executive Officer, Marine Products Business Operating Officer	Executive Officer, Deputy Marine Products Business Operating Officer, in charge of Aquaculture Business Promotion Department
Daisaku Abe	Outside Director	Standing Advisor of Mizuho Leasing Company, Limited, Outside Director of NIPPON STEEL KOWA REAL ESTATE CO., LTD., Outside Director of ORGANO CORPORATION,
Keiko Tanaka	Outside Director	External Director of Kurita Water Industries Ltd.

(ii) Retiring Directors

Name	Current Position
Seiji Takahashi	Representative Director, Senior Managing Executive Officer Marine Products Business Operating Officer
Mikito Nagai	Outside Director

(iii) Candidates for Audit & Supervisory Board Members (newly appointed)

Name	New Position	Current Position
Makiko Terahara	Outside Audit & Supervisory Board	Outside Director of Advantage Risk Management Co., Ltd., Outside Director of Japan Fawick Co., Ltd., External Member of the Compliance

		Committee of Japan Infrastructure Fund Advisors Ltd., Supervisory Officers of AEON REIT Investment Corporation, Outside Audit & Supervisory Board of TAKASHIMAYA GROUP,
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(iv) Retiring Audit & Supervisory Board Members

Name	Current Position
Shino Takase	Outside Audit & Supervisory Board

(2) Changes in Executive Officers

① Candidates for New Executive Officers (Scheduled for June 26, 2024)

Name	New Position	Current Position
Kiyonori Nakai	Executive Officer, in charge of Quality Assurance Group, and Sustainability Department,	General Manager of Quality Assurance Department,
Mikio Susaki	Executive Officer, Deputy General Manager of National Account Sales Division, General Manager of Foodstuff Sales Department 1, National Account Sales Division,	General Manager of Foodstuff Sales Department 1, National Account Sales Division,
Mitsuru Taniuchi	Executive Officer, Deputy Marine Products Business Operating Officer, in charge of Aquaculture Business Promotion Department	Deputy General Manager of National Account Sales Division,

② Retiring Executive Officers

Name	Current Position	Date of retirement
Seiji Takahashi	Representative Director, Senior Managing Executive Officer Marine Products Business Operating Officer	Scheduled for June 26, 2024
Munehiro Ise	Managing Executive Officer, in charge of Quality Assurance Group, Sustainability Department and Corporate Communication Department	Scheduled for June 26, 2024
Koichi Oda	Executive Officer, in charge of Finance and Accounting Department	Scheduled for May 26, 2024
Hideyo Okumura	Executive Officer, in charge of Convenience Store Sales and Production Department	Scheduled for June 6, 2024

Taro Baba	Executive Officer, General Manager of Legal Department, in charge of General Affairs Department and Risk Management	Scheduled for June 26, 2024
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③ Executive Officer to be promoted (Scheduled for June 26, 2024)

Name	New Position	Current Position
Shinya Yamamoto	Director, Senior Managing Executive Officer, Chief Financial Officer (CFO), in charge of Corporate Administration Group	Director, Managing Executive Officer, Chief Financial Officer (CFO), in charge of Corporate Administration Group
Koji Umeda	Director, Senior Managing Executive Officer, Chief Operating Officer (COO), Food Products Business Operating Officer, in charge of Convenience Store Sales and Production Department, Marketing Planning Department and Strategic Products Development Department	Director, Managing Executive Officer, Food Products Business Operating Officer, in charge of Marketing Planning Department and Strategic Products Development Department