

# Supplemental Documents Summary of Financial Statements for Fiscal Year 2011

15 May, 2012 NIPPON SUISAN KAISHA,LTD.

### Consolidated Income Statement (Y-on-Y)



Unit: 100 million yen	FY2011	%	FY2010	%	Increase /decrease	%
Net Sales	5,380		4,942		437	8.8%
Gross Profit	1,197	22.3%	1,129	22.9%	67	6.0%
SGA expenses	1,101		1,049		52	
Operating Income	95	1.8%	80	1.6%	14	18.1%
Non operating income	40		40		<b>A</b> 0	
Non operating expenses	51		58		<b>A</b> 6	
Ordinary Income	84	1.6%	62	1.3%	21	33.9%
Extraordinary income	6		9		▲3	
Extraordinary expenses	76		63		12	
Income before taxes	14	0.3%	9	0.2%	5	58.6%
Income taxes-current	43		28		15	
Income taxes-deferred	<b>▲</b> 52		<b>▲</b> 20		▲32	
Minority interest in income	3		11		<b>_</b> 7	
Net income	20	0.4%	▲9	▲0.2%	29	

<sup>➤ &</sup>quot;▲" mark means a negative figure (Same in all pages.).

## FY2011 Consolidated Income Statement Breakdown of extraordinary loss



(unit: 100million Yen)

		(unit. 100million Fen)
Extraordinary Loss	76	
Loss on disposal of noncurrent assets	5	
Impairment loss	17	Impairment loss on goodwill 16
Loss on valuation of investment securities	6	
Loss on disaster	5	
Loss on liquidation of business	41	<ul> <li>1) Fishery business in Argentina 22         Discharge expense and loss of non-operational ships of PESPASA and PESANTAR     </li> <li>2) Shrimp aquaculture business in Indonesia 9         Impairment of inventory assets and impairment and disposal of tangible fixed assets of Nissui Indonesia     </li> </ul>

## Consolidation Balance Sheet (Comparison with 4th Quarter of FY2010)



Unit: 100 million JPY

Current Assets 1,941 (+32)	Current Liabilities 1,962 (+61)		
Noncurrent Assets	Noncurrent Liabilities 1,407 (+18)		
2,067			
(▲20)	Net Assets 639 (▲68)		
Total Assets 4,008 (+11)	Incl. Total Shareholder's Equity  459  (▲45)		

Breakdown of Increase/Decrease			
Current	+32	Accounts Receivable	+34
Assets		Merchandise and Finished Goods	+16
		Work in process	+23
		Short-term Loans	▲19
Noncurrent	▲20	Property,Plant and Equipment	<b>▲</b> 38
Assets		Intangible Assets	<b>▲</b> 8
		Investments and other Assets	+26
Current	+61	Accounts Payable	+11
Liabilities		Accrued Expenses	+50
		Provision for loss on business liquidation	+20
Noncurrent Liabilities	+18	Long-term loans payable	+10
Net Assets	<b>▲</b> 68	Retained Earnings	▲17
		Accumulated Other Comprehensive Loss	<b>▲</b> 27
		Minority Interests	<b>▲</b> 23

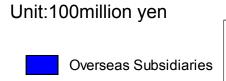
X1 Increase or decrease of foreign currency translation adjustments  $\Delta 31$ 

 $\divideontimes$ 2 Increase of total assets by increase of consolidated subsidiaries +38

#### Consolidated Loans Payable & Net Interest Cost

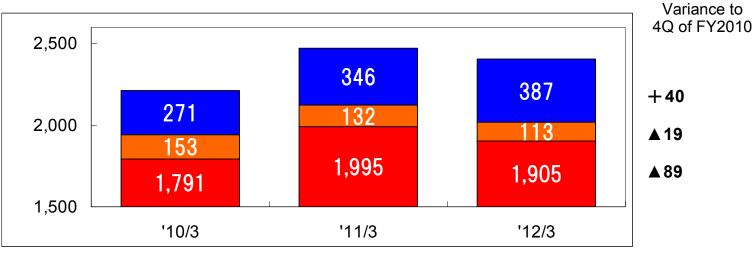


Variance to



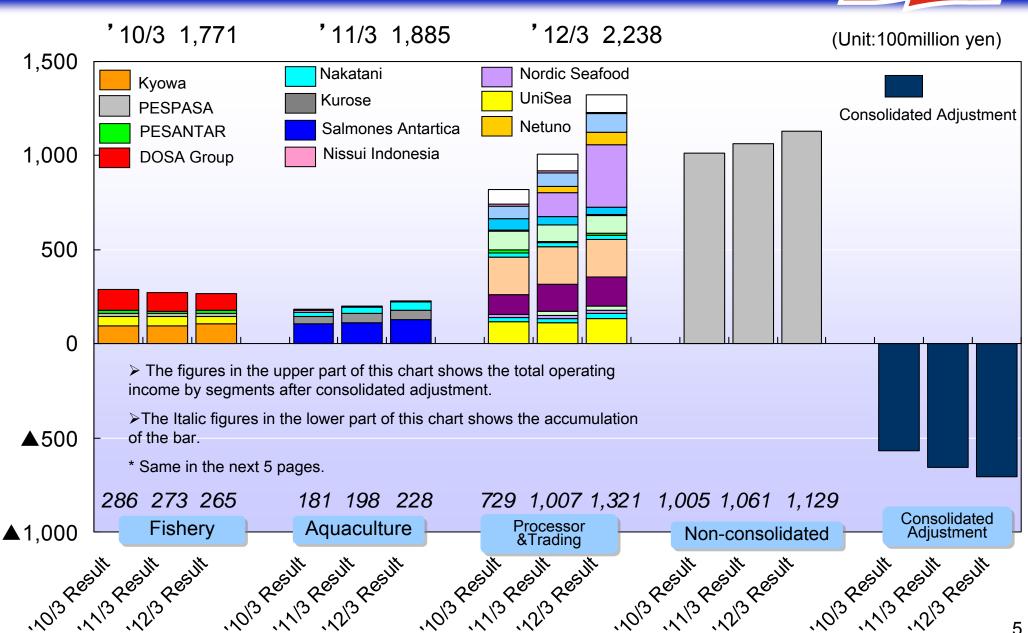
Domestic Subsidiaries

Non-consolidated



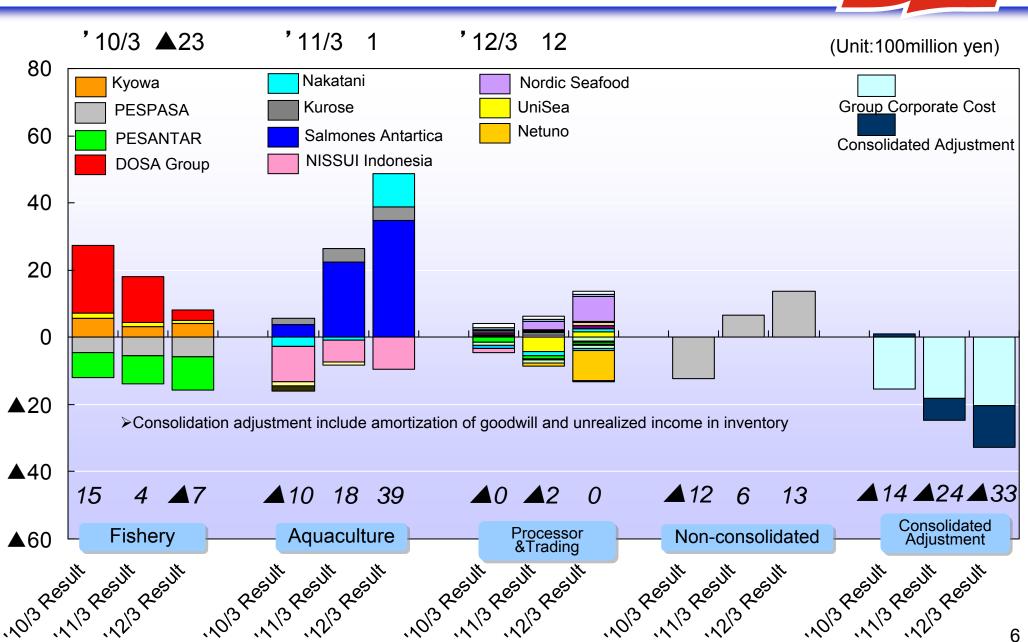
Total Debt	2,216	2,473	2,405	<b>▲</b> 68
Short-term	1,146	1,285	1,207	<b>▲</b> 78
Long-term	1,069	1,187	1,197	+10
Average interest of Short-term Loans payable	1.2%	1.2%	1.3%	+0.1%
Average Interest of Long-term Loans payable	1.7%	1.7%	1.6%	▲0.1%
Net Interest Cost	19.7	19.9	18.3	<b>▲</b> 1.6
Ratio of Net Interest Cost on Operating Income	32%	25%	19%	<b>▲</b> 5%
Interest Expense	35.8	35.9	37.3	+1.4
Interest Income	5.9	5.6	8.1	+2.5
Dividend Income	10.2	10.3	10.8	+0.5



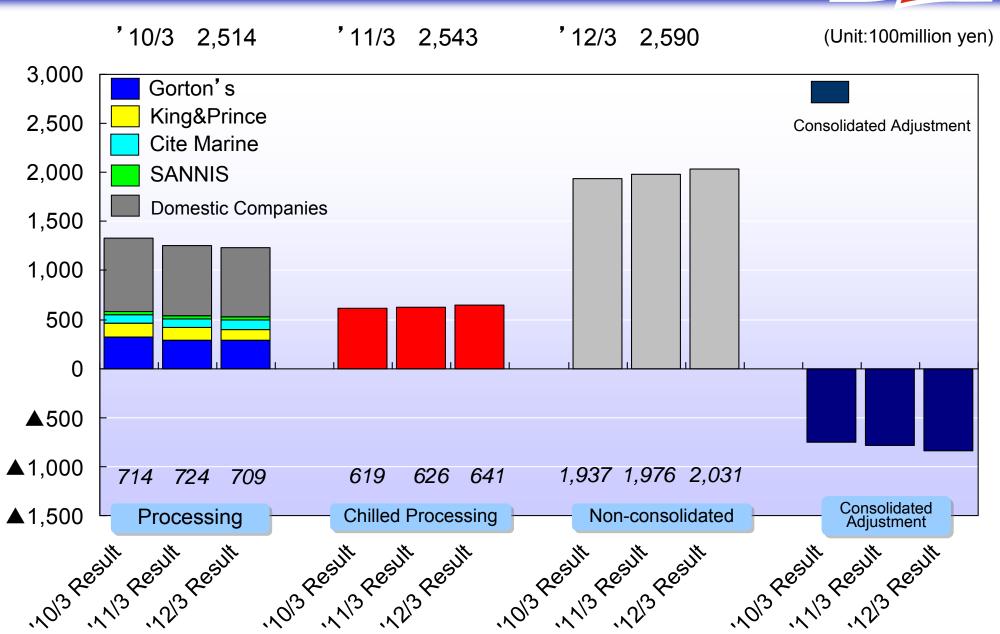


#### Movement of Operating Income by Marine Products Segment

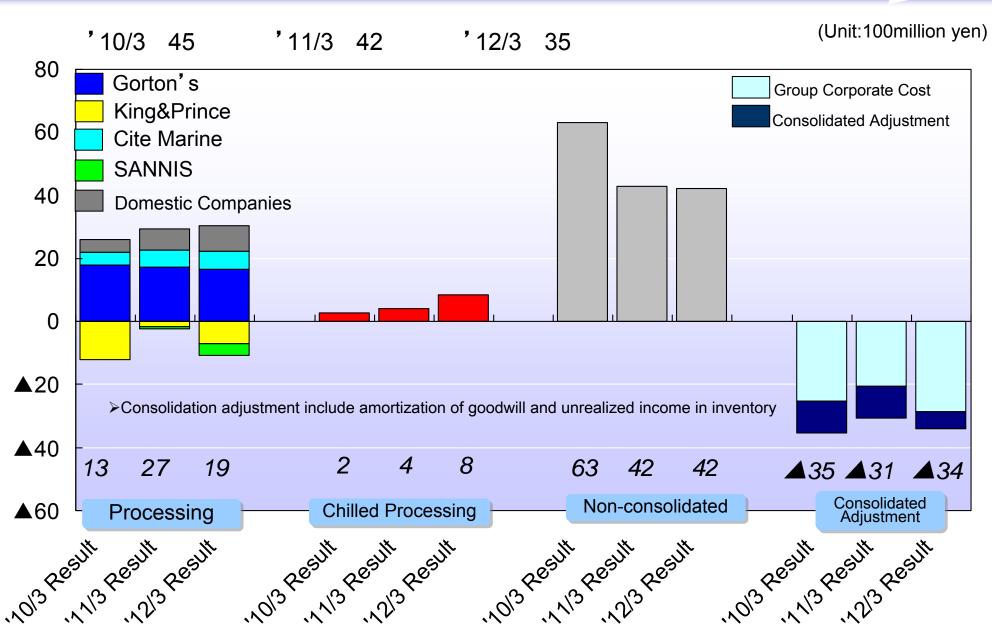






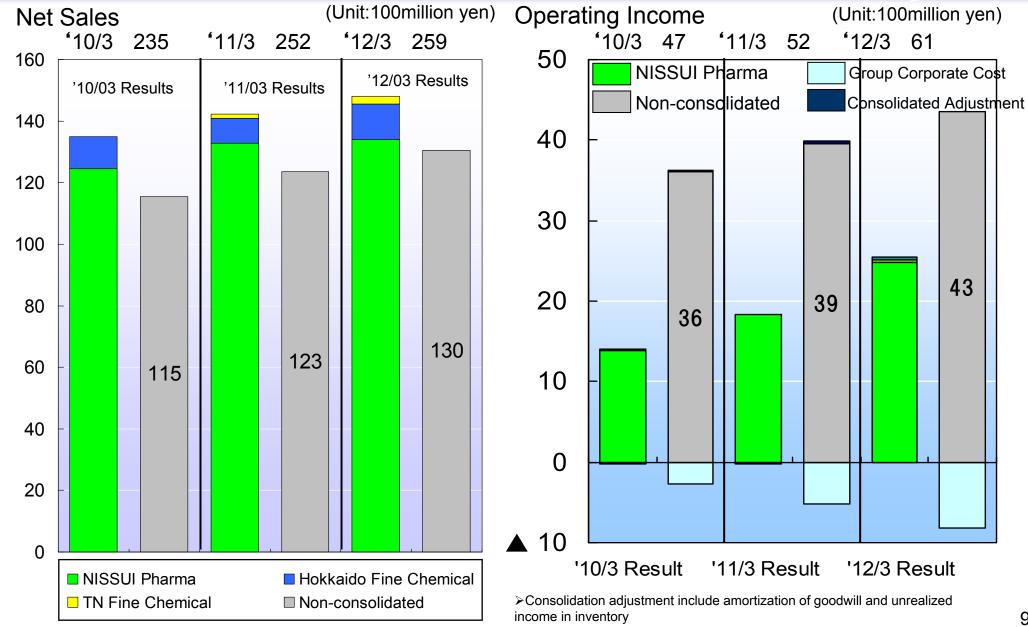






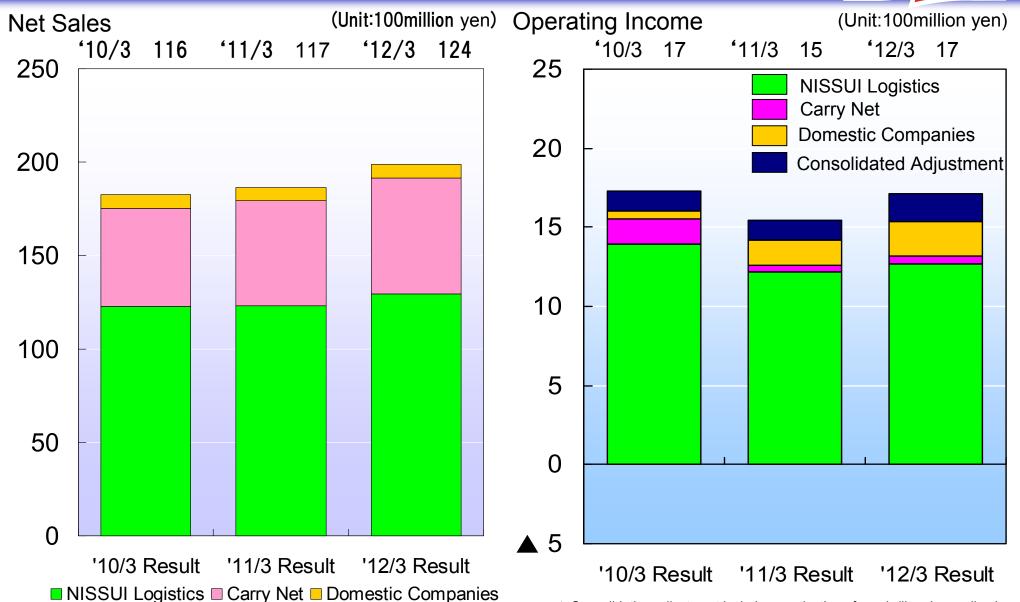
#### Movement of Net Sales and Operating Income by Fine Chemicals Segments





#### Movement of Net Sales and Operating Income by Logistics Segments





<sup>➤</sup> Consolidation adjustment include amortization of goodwill and unrealized income in inventory